First to the Opinion Leader. One Voice. One Calendar.

Every company is chasing the same opinion leaders (OLs) at the congress. *harmony* Meetings runs outreach and booking for every team that meets them: OLs pick a time from a link, every meeting lands on one company calendar with a room and the right time, and leadership sees who you're meeting, live.

Trusted by Medical Affairs and Commercial teams at Pfizer · Johnson & Johnson · Genentech

WHAT YOUR ORGANIZATION GAINS

First to the OL

Reach OLs before your competitors do. Speed wins the meeting.

One Voice

Every request to an OL is coordinated, in templates your compliance team approved

One Calendar

Every team, meeting, and room on one calendar, with firewalls between teams

Key Benefits for Medical Affairs

- More of the right OL meetings with little resource, even without agency budget
- One coordinated voice to every OL, in compliance-reviewed templates
- Firewalls keep agendas, notes, and follow-ups with Medical Affairs
- Notes and follow-ups import into your CRM by OL ID
- No one to run outreach? Our team can run it for you

Key Benefits for Commercial

- A flat fee per conference instead of paying per meeting
- Faster outreach and more booked meetings
- Each team books its own meetings on one company calendar, with rooms
- One invitation with separate details for the OL and your team
- Live dashboards and ten standard reports

HOW IT WORKS

1. Outreach
one coordinated request per OL

2. Book
the OL picks a time; no login needed

3. Invite
one invitation, two descriptions

4. Meet
reminders, a room, a prepared team

5. Follow Up
notes and follow-ups to your CRM

Easy to Start

One flat fee per conference, for the software (your coordinator or agency runs it) or the service (our team runs outreach for you). Start with one conference; multi-conference bundles, multi-year agreements, and special pricing with *harmony* Insights are available. Ready in about two weeks, including your compliance review of the templates.

Enterprise Grade

Validated enterprise vendor at some of the world's largest pharma companies; multiple independent penetration tests passed. Web-based, nothing to install · role-based access control · team-level visibility restrictions · encrypted at rest and in transit · GDPR compliant · practices consistent with ISO 27001/27002 · security overview on request.

Request a demo: orbytelgroup.com/meetings · success@orbytelgroup.com · 610-625-2526

Orbytel Group · working only with biopharma since 2009 · a US-based team, on call during your congress

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